

TR PRESS PACK EXHIBITION

TR FASTENINGS IS RECOGNISED THROUGHOUT
THE INDUSTRY FOR WORLD CLASS PRODUCTS
& SERVICES

WE MANUFACTURE, STOCK & DISTRIBUTE
A VAST RANGE OF INDUSTRIAL
FASTENERS & COMPONENTS



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2014



The UK's only dedicated fastening, bonding and assembly exhibition is a success for TR.

With a variety of professions visiting such as design engineers, production professionals, senior manufacturing managers and fastener buyers, the TR stand was flooded with a real mix of people. Sean Cushen, Business Development Manager and Bernard Malone, Business Development Manager manned the TR stand along with Geoff Budd, TR Europe Managing Director and Tony Green who joined the team from Phillips Screw Company.

Sean commented, *"A variety of different types of potential customers from small companies to large multinationals visited the stand with questions including engineering and applications queries, product queries (including Mortorq® Super and Strux), general chat about TR and general business discussions."*

Thank you to all who visited us and we look forward to next years show.

TR Press Release

TR Fastenings At The Northern Manufacturing & Electronics Exhibition 2014



2014



NORTHERN **14** Manufacturing & Electronics

EventCity | Manchester | M17 8AS
1st to 2nd October 2014



Come and talk to TR Fastenings' team of specialists on Stand D31 and discover more about how this leading global manufacturer and supplier of fasteners and fixings can solve your fastening needs.

Key products to be showcased at the show include Self-clinch and Hank® sheet metal fastenings, plastics hardware and Cable Management products, pillars, spacers and brass inserts, micro fasteners, thread-forming screws for plastics and metal applications, security screws plus specials to order.

TR Manchester is one of 24 sites in the TR Group , which includes 8 manufacturing locations. In addition to the company's own global manufacturing capabilities, TR Manchester also sources and manages a wide variety of products and CAT C items. They supply fastenings solutions to the electronics, automotive, medical and sheet metal industries throughout the North of England, as well as supplying the furniture trade with screws and wooden dowel pins. The team's extensive product knowledge, combined with TR's engineering and application support and extensive after-sales care, enables the company to offer a 'cradle to grave' service. Furthermore, TR is one of Europe's largest providers of Vendor Managed Inventory (VMI) solutions, allowing it to design and implement specific supply systems that save its customers time and money.

"Our widening range of products, continuity of supply together with the high quality of service that we offer our customers gives us the competitive edge," explains Sean Cushen, Business Development Manager at TR Fastenings in Manchester, "and the Northern Manufacturing and Electronics Show will be a great opportunity for us to meet our customers in person and discuss the diverse range of fastening solutions we offer."

TR Press Release

Seawork 2014 delivers the goods



2014



sea
WORK
2014
INTERNATIONAL

Seawork, the commercial marine exhibition and conference, concluded its 17th annual three-day run at the ABP Port of Southampton, UK, on Thursday 12 June. This year over 7,350 visitors from 53 countries attended the exhibition to do business in this important driver of economic progress.

Jerry Howe, General Manager TR Marine Poole commented, "Seawork Southampton, being the largest European commercial marine exhibition held in a working port, is the perfect place to network with exhibitors and meet new customers. With the numbers up 15% for 2014 the exhibition has been the place to be and a welcome return by TR Marine. The Marine sector for TR Fastenings has grown from strength to strength supporting the National Boat Shows and now Seawork again. We have generated over 50 genuine news leads of business from customers old & new this year showing just how interested business's are in TR Marine and what it has to offer."

Steady Growth

Seawork has again shown around 12% growth in exhibitor numbers. This is due to the fact that the commercial marine and workboat sector has maintained steady progress though the economic downturn. Much of the business of building and maintaining our coastal and marine infrastructure must be kept up and is often the subject of increased government spending to stimulate growth.

Business done – on the wind

Marine renewables is undergoing a period of change, with the offshore wind industry once again generating a great deal of business at Seawork. Some of the highlights of the exhibition included the signing of an agreement between Burgess Marine and Mainprize Offshore initially to build two 25m wind farm support vessels. Brightlingsea-based CTruk held a naming ceremony of its 20T Multi-Purpose Catamaran Ocean Warrior, the second CTruk 20T MPC for owner Scott Wharton of Ocean Transit Services, and Cowes-based South Boats IOW handed over its 24m wind farm service vessel, Seacat Ranger, to Seacat Services. In addition, Alicat Workboats delivered a 23m crew transfer vessel to Dalby Offshore and Tidal Transit took ownership of its fourth Personnel Transport Vessel, Kitty Petra, from the Spanish Mercurio Shipyard.

TR Press Release

Seawork 2014 delivers the goods



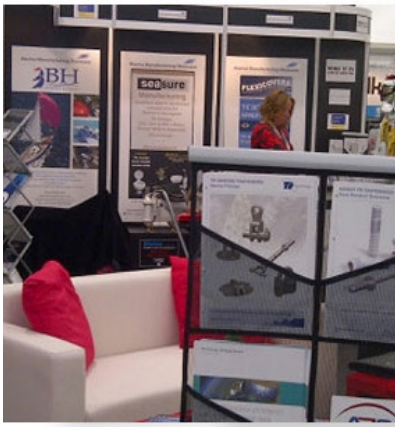
2014

And off the wind

Red7 Marine of Essex chose Seawork for the official christening of its new 250 tonne, 250m Euro jack-up barge from Dutch exhibitor Ravestein, and Fender Innovations, also from the Netherlands, confirmed its selection as official fender supplier to the RNLI for its new Shannon Class lifeboats.

Erith-based Kort Propulsion signed an order for 28 tug boats for the Egyptian Army and UK Dredging took over its new, bespoke-built 19C aluminium survey craft, which it had specified at Seawork 2013, from Wales-based Robust Boats.

Devon and Cornwall Police took delivery of its 8m Ribcraft, which will be used for a variety of police activities, including diver rescue, missing persons search and intelligence-led crime detection.



Southern region companies benefit

Seawork once again delivered the goods for companies in the southern region. Portsmouth-based Meercat Workboats confirmed an order for an 18m multi-purpose vessel from Saudi Arabia. The vessel, which retains its road-transportable capability, is the first to be class approved with Bureau Veritas and it is anticipated that it will be at Seawork 2015.

Dorset-based Dometic UK was selected by fellow exhibitor Safehaven Marine to provide air conditioning systems for several notable new builds, including a unit for the first catamaran in Safehaven's four-boat contract with the Polish navy. Fareham-based PSP Worldwide Logistics confirmed that it had already doubled the number of wind farm boats it transports with more on the way,

Seawork 2014 was the first year of exhibiting for Hayling Island-based Marathon Leisure, one of the UK and Ireland's largest Marine Equipment Distributors. Over three days of Seawork, the Marathon Leisure stand saw great interest from potential clients, showing enthusiasm for the various ranges of professional specialist product on display.

Company Director Tim Millinder said: *"We have seen great success at our first year exhibiting at Seawork and are delighted with the potential client relationships that have been established. It has been very beneficial for us to both exhibit and attend Seawork 2014, it's been a fantastic exhibition."*

2014

Seawork welcomes Italian Admirals

A delegation of four admirals from the Italian Navy, led by Vice Admiral Steffano Tortora, attended Seawork on opening day. Asked for his impressions of the exhibition, he commented: "It's a very interesting and stimulating exhibition and we're very grateful to have been invited by the Ministry of Defence.

"What we have seen here is that there are solutions already available for existing problems and it has confirmed that there is no longer a line between naval and other marine operations and there is no need for us to re-invent the wheel."

As a result of meetings held at Seawork, four exhibitors have been invited to Rome for follow-up meetings.

Alex Roberts of Nauti-Craft PTY, who had travelled from Australia to exhibit at Seawork, was surprised and delighted when the delegation paused to see video footage of the 8m, 1/3 scale, prototype vessel featuring a breakthrough in marine suspension technology, showing its paces: *"It is the forerunner to our full 24m WFSV. We are at Seawork to talk to – and team up with - European boatbuilders and suppliers to put the programme into action."*

Colonel Nakong Maurice Jan Didier, Head of Marine Force in the Cameroon Armed Forces also visited Seawork, looking for ideas on diving equipment, patrol boats and general marine-related activities. Seawork was the first commercial exhibition he had ever attended which incorporated military opportunities and he was so impressed with what he saw, he didn't leave until after the exhibition had closed.

TR Press Release

TR Fastenings at Taiwan Fastener Show



2014



 **Taiwan International
Fastener Show**



The team at TR SFE, (Special Fasteners Engineering Co. Ltd) located in Kaohsiung, Taiwan exhibited on stand B2410, on April 14-15th.

Fastener Taiwan is the ONLY international B2B fastener show in Taiwan. Serving as a trading platform for sourcing and procurement, Fastener Taiwan features a complete range of fastener products. To better illustrate Taiwan's image of "the Kingdom of Screws", the show also presents a highly integrated supply chain of Taiwan's fastener industry.

Wilson Chen, General Manager TR SFE, commented about the show, *"The show was a huge success with many new contacts made and the opportunity to meet and strengthen relationships with our existing customers who visited us on the stand. TR SFE showcased its wide range of capabilities including the new Mortorq Super Spiral drive and Strux clinch stud that has now been introduced to our range of available types."*

2014



METALEX 2014

TR Formac, Singapore will be exhibiting at Metalex Thailand, 19-22 Nov 2014 in Bangkok. The team have a booth in the Singapore pavilion where they will be showcasing the groups manufacturing capabilities and services offered.

TR Formac is the wholly owned subsidiary of TR Fastenings, a UK public listed company with manufacturing sites in Europe and Asia. A global manufacturer and distributor of industrial fastening solutions; TR Formac supplies a vast range of plastic, sheet metal fasteners and associated components. With manufacturing plants in Singapore, Malaysia, Taiwan and China; and sales offices in Thailand & India, TR Formac is well placed to serve the needs of companies operating across multi-sites in the Asia.

At METALEX 2014, under the theme of “The Pride of ASEAN. Shifting Metalworking Paradigm,” over 70,000 manufacturing industrialists will discover countless new ways of upgrading their productivity from over 4,000 new machinery and technologies on exhibit and live demonstrations by over 2,700 brands from 50 countries including 9 International Pavilions. This exhibition is the exclusive launch pad of many new innovations to make their debuts for the first time in ASEAN and Thailand. The most comprehensive range of technologies ever!

TR Press Release

TR to co-exhibit with TR Master Distributor at Bucharest International Technical Fair



2014



TIB – Bucharest International Technical Fair - 40 years of industry, technology, research and innovation

Matica MB is exhibiting at the Bucharest International Technical Fair that will be held between the 15th and the 18th of October 2014 at Romexpo Exhibition Centre.

The fair is celebrating its 40th year and is one of the most important technical fairs at an international level in Romania. It's an event of high importance for the Romanian national economy, therefore, TIB is a "must-visit" event for any professional in the field. Last year's number of 233 exhibitors from 17 countries and over 10,000 visitors should be easily exceeded this year.

TR Press Release

Tuning into the Telecoms Sector at 4G World 2014



2014



With over 100 visitors a day to the stand resulting in over 180 potential sales leads, TR Fastenings' attendance at 4G World in Las Vegas this month has been both memorable and highly successful.

A leading manufacturer and distributor of industrial components to the telecommunications sector, TR Fastenings made the decision to exhibit at the 4G World Show, the largest unbiased mobile industry event, as it was the ideal opportunity to showcase its extensive portfolio of industrial components to an international audience and it is delighted with the response that it has received.

"4G World had a fantastic buzz about it and it was certainly the place to be," comments Glenda Roberts, Group Sales Director. "We were very impressed with both the show and the organisation and it has already generated opportunities and an amazing number of good contacts for us. The telecoms industry is at such an exciting place currently as 4G is rolled out across the world, and our components play a crucial role in the wireless infrastructure that is supporting it."

Representatives from across TR's global offices, including the UK, the US and Asia, were present at the stand to advise customers on suitable fastener solutions, bringing a wealth of knowledge and experience to the event.

As Joe Haymes, Sales Manager TR Houston, explains: *"Many potential customers were found throughout the show. We approached those who were simply walking the show to the exhibitors who had their product on display for us to truly see the applications that could use our product and expertise."*

Mike Mowins, President - Global Licensing of Phillips Screw Company - joined TR on the stand to showcase the new MORTORQ® Super drive.

This innovative system provides the lowest head height possible enabling the thinnest assemblies. Furthermore, in micro fastening applications the MORTORQ® Super drive has provided unparalleled tool life and damage tolerance, resulting in fewer line stoppages for tool changes, greater productivity, and easy rebuild and recycling.

TR Press Release

Join Us On Stand G24 At Micro Nano Mems Exhibition



2014



MICRO | NANO | MEMS
THE HIGH PRECISION MANUFACTURING EXP

TR Fastenings will be co-exhibiting with Phillips Screw Company at this one stop shop for small and ultra precision part technology.

Come and meet the TR Fastenings team of specialists and discover more about the leading global manufacturer and supplier of small diameter industrial fasteners, fixings and components.

Don't miss: Mike Mowins - President of Phillips Screw Company speaking on optimised fasteners for micro manufacturing at the Micro Nano Mems conference - Tuesday 30th September at 12:00

TR Press Release

Subcon is the premier event for all aspects of manufacturing from design to production



2014



SUBCON

2014

The show was a huge success offering the opportunity to keep up to date with the latest developments, benchmark suppliers across regions and network with peers.

TR showcased its vast product range including sheet metal fasteners, inserts for plastic, self-locking fasteners, sets, bolts, studding, screws, nuts, security fasteners, blind rivets and nuts, micro diameter and now including an extensive stock of circuit board hardware, plastic rivets and screws, cable ties and accessories and spacers and pillars.

Pete Warren, Sales Development Executive from TR Fastenings who was part of the team manning the stand over the 3 days commented, *"The highlight for me again this year was speaking to so many interesting people, from shop floor staff to directors, engineers to buying officers. The show was a great success again for TR Fastenings."*

Thank you to all who visited TR on stand F24, we look forward to next years show!

2014



ESEF is the largest and most important exhibition in the Benelux in the field of subcontracting, outsourcing, product development and engineering.

Seher & Bevar

This year Seher along with sister company Bevar, a distributor of the TR Fastenings' self clinch and Hank product ranges, exhibited at ESEF 2014. The team presented their company, services and a number of products including the TR branded fasteners and fixings.

Jos Rijk, Account Manager for Seher commented, *"The exhibition proved positive with visitors looking forward to the future and a surge in investment in production machines. Seher are committed to supplying high end, quality products and this show was ideal to introduce our company to prospective customers and showcase our full range of services."*

Innovation and knowledge

Innovate and work together, that is the key to the ESEF. New materials, components and applications are presented, flexible solutions and techniques are demonstrated and valuable contacts are made. Once every two years, OEM companies, product developers and purchasers to ESEF allow themselves to be inspired by current events, and to share knowledge with new contacts.

TR Press Release

TR Team visit Offshore Technology Conference in Houston, USA



2014



Founded in 1969, the Offshore Technology Conference is the world's foremost event for the development of offshore resources in the fields of drilling, exploration, production, and environmental protection. OTC is held annually at Reliant Park in Houston.

Scott Graham - TR Scotland, Jan-Erik Storsve - TR Norway and Joe Haymes and José Vera - TR USA, are all visiting this primary energy industry event in Houston.

The team spent the two days exploring the huge venue and meeting fellow suppliers of products to the Offshore industry. The event split into respective countries and the team split on day two into the relevant area for their locations.

Scott Graham, TR Scotland commented, *"I had a productive time of it getting details of around a dozen manufactures in Scotland that we can target for business. I also met up with the head of the Scottish International Business Development, who was overseeing those companies exhibiting in the Scottish area, we plan to meet up in Scotland in the future to discuss networking opportunities that we could get involved in. After spending a couple of hours in "Scotland" I spent the rest of my time at the conference exploring the stands of the big name players in O&G. It was interesting to see the services they offer, the difficulties they continue to over come and the technology involved in the exploration and excavation of oil and gas. All in all the trip has been very informative and will hopefully lead to some new opportunities for TR in the near future."*

Jan-Erik Storsve, TR Norway commented, *"Today I went to see all of the Norwegian companies at the show, there is a lot of new projects under development. One thing is for sure there are fasteners in more or less every product being displayed at the show so with 2600 exhibitors, there is a huge amount of potential. This event is the biggest show for Oil and Gas in the World, it has been very beneficial for TR to attend. It has been a fantastic experience to see the show and how big this industry is in all parts of the world."*

Joe Haymes, TR USA commented, *"I visited the USA section of the show and chatted to a company that manufacturers heavy duty all purpose cases in UK, USA, and Canada and a couple of enclosure companies that use self clinch product and 400 series stainless product. The show has been a great success and we look forward to continuing our discussions with the many contacts we have made over the last few days."*

TR Press Release

TR Fastenings to Exhibit at the Durham Oktoberfest



2014



2014



Come and talk to TR Fastenings' team of specialists on Stand 76 at the Durham Oktoberfest on 23rd October and discover more about how this leading global manufacturer and supplier of fasteners and fixings can solve your fastening needs.

Key products to be showcased at the show include self-clinch and Hank® sheet metal fastenings, plastics hardware and Cable Management products, pillars, spacers and brass inserts, micro fasteners, thread-forming screws for plastics and metal applications, plus specials to order and fasteners for specific sectors.

TR Fastenings supplies over 150 million components every day to thousands of customers, from sheet metal fabricators through to white goods manufacturers; plastic moulders to next generation mobile phone manufacturers; and micro screws for the electronics industry through to weld nuts for automotive applications. Many of these industries have specific needs in both product and quality requirements. Our job is to meet these needs through the extent of our range and scope of our quality certification.

"Don't be afraid to bring us your application issues and see if we can help solve them", comments Phil Hall, Operations Manager of TR Fastenings' North East Division, "We look forward to welcoming you."



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